

NAXT365



A New Era for Toyota Material Handling Dealers



NAXT365 by XAPT, built on Microsoft Dynamics 365, integrated with STACK by Shoppa's Material Handling.



For years, Toyota Material Handling dealers have faced a difficult technology decision. As customer expectations rise and dealerships expand beyond traditional equipment sales into integrated warehouse solutions, automation, fleet management, consulting, and service offerings, many organizations have been waiting for a modern business platform that delivers more than a simple technology refresh. — Today, that new option has arrived.

NAXT365, developed by XAPT and built on Microsoft Dynamics 365, combined with STACK, the proven field service platform developed by Shoppa's Material Handling, represents a new generation of dealership technology designed specifically for Toyota Material

Handling dealers and warehouse solution providers. XAPT and Shoppa's are currently partnering on a full-scale implementation and strategic integration initiative that is helping define the future dealership platform for the Toyota network.

Built on Microsoft's Enterprise Platform

One of the most important differentiators of NAXT365 is the foundation on which it is built. NAXT365 is built on Microsoft Dynamics 365 Finance & Operations, Microsoft's enterprise ERP platform used by many of the world's largest and most sophisticated organizations.

This is the same class of business system trusted by Fortune 500 companies to manage complex operations, global supply chains, multi-company structures, and high transaction volumes.

For Toyota Material Handling dealers, this means far more than implementing a dealership management system. It provides an enterprise platform capable of supporting long-term growth and business transformation. As dealers increasingly evolve into complete warehouse solutions providers offering automation, maintenance services, consulting, fleet

management, warehouse technologies, and other value-added services, they need a platform that can scale with those ambitions.

NAXT365 positions dealers not only for success as Toyota dealerships, but as growing enterprises capable of supporting whatever business opportunities emerge in the future. The combination of Microsoft's enterprise architecture, cloud platform, AI investments, analytics capabilities, and continuous innovation roadmap provides a future-proof technology foundation designed to grow alongside the business.

Built for your requirements first, OEM requirements second.

Across the equipment industry, OEMs are increasingly recognizing the power and flexibility of Microsoft Dynamics 365 and encouraging their dealer networks to move toward modern cloud-based platforms. However, many dealers are finding themselves evaluating solutions that have been designed primarily from the top down, often with OEM priorities driving the roadmap and decision-making process. — NAXT365 was built differently.

XAPT's business is focused entirely on helping dealers succeed. The solution has been developed and refined through years of collaboration with dealership organizations themselves, ensuring that operational realities drive product development. Rather than focusing narrowly on a single OEM relationship, NAXT365 is designed to support the entire dealership business.

That means supporting not only equipment sales and service, but also the many areas that drive profitability and growth, including projects, logistics, rental operations, warehouse solutions, inventory management, finance, CRM, reporting, and future business expansions.

Toyota dealers understand that their success is about much more than selling forklifts. Modern dealerships are sophisticated businesses that increasingly include automation solutions, warehouse technologies, maintenance programs, consulting services, fleet management, and integrated customer solutions. NAXT365 provides a unified platform designed to support the full breadth of that business.

The result is a solution shaped by dealership best practices, dealership feedback, and dealership innovation, while still supporting the integrations and capabilities required to maintain strong OEM relationships.



Proven in the World's Most Demanding Dealerships

NAXT365 was developed and refined through years of collaboration with some of the largest, most successful, and most profitable equipment dealerships in the world.

For decades, XAPT has focused on the dealership industry, helping major Caterpillar dealers and other equipment organizations modernize and optimize their operations. These businesses manage large equipment fleets, extensive parts operations, complex service organizations, rental businesses, and sophisticated financial processes. The lessons learned from those demanding environments have been incorporated directly into the NAXT365 solution.

Today, Toyota Material Handling dealers have the unique opportunity to benefit from that proven foundation while leveraging a solution that is now being specifically refined for the material handling industry through a close partnership with Shoppa's. Rather than starting from scratch, dealers gain the advantage of a mature, battle-tested platform that is being adapted and optimized using real-world expertise from one of the world's most respected Toyota Material Handling Dealerships.

The Power of the XAPT and Shoppa's Partnership

XAPT is partnering directly with Shoppa's to help shape the future of the solution for the material handling market. Through its implementation of NAXT365 and its integration with STACK, Shoppa's experienced operational leaders are helping validate business processes, identify innovation opportunities, and ensure the solution reflects the real-world needs of modern dealerships.

At the same time, XAPT and Shoppa's are jointly developing the integration between NAXT365 and STACK, creating a unified platform that connects dealership operations, customer engagement, field service management, inventory control, finance, reporting, and warehouse solution workflows into a single ecosystem.

XAPT

SHOPPA'S
MATERIAL HANDLING

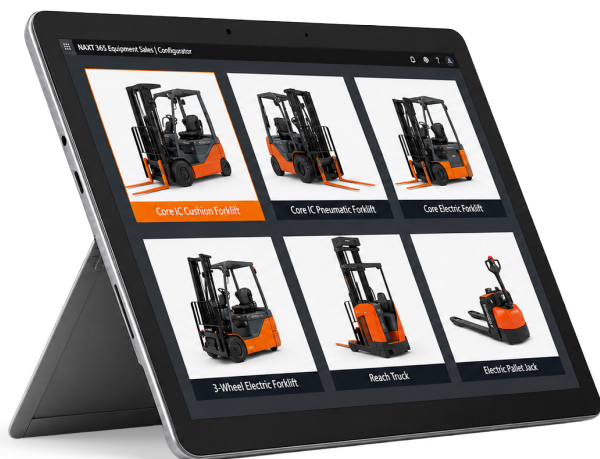
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I'd worked with XAPT years ago and never forgot the experience. Their people knew our industry, understood dealership operations, and were always there when we needed them.

Over the years, as we dealt with other systems and support organizations, I often found myself comparing those experiences back to XAPT. As we started evaluating our future platform strategy, it quickly became clear that not only had XAPT maintained that high level of service, they had expanded it.

Their team today includes a large U.S.-based presence with deep equipment dealership expertise, giving us confidence that we're working with people who truly understand our business. Combined with the NAXT365 platform and the opportunity to integrate STACK, it made XAPT the clear choice to help us build for the future.

RAMIN RAZI • Head of SaaS & Data Architecture, Shoppa's Material Handling



A reinvention. Not the same software, now in the cloud.

Dealers have long understood that modernizing technology should be about more than simply moving existing processes onto newer infrastructure.

The goal is not simply to replace legacy systems. The goal is to give Toyota Material Handling dealers access to technology that helps them operate more effectively today while creating a foundation for future innovation and growth.

Why Dealers Are Paying Attention

Across the industry, dealerships continue to search for a solution that combines modern technology, dealership-specific functionality, and a clear long-term vision. Many have been waiting for a platform that delivers meaningful business improvements rather than simply modernizing the technical architecture underneath existing processes.

NAXT365 answers that need with a purpose-built dealership solution

- Equipment sales
- Service
- Parts operations
- Rental management
- CRM
- Inventory management
- Financial management
- Analytics
- Mobile capabilities

NAXT365 also includes seamless integration with the broader Microsoft platform.



Combined with STACK's best-of-breed field service capabilities and Shoppa's operational expertise, the result is a comprehensive platform designed specifically for the future of material handling dealerships and warehouse solution providers.

A Vision for the Future

The material handling industry continues to evolve rapidly. Dealers need a platform that is ready not only for today's business requirements, but also for tomorrow's opportunities.

- **Built on** Microsoft's enterprise Dynamics 365 Finance & Operations platform.
- **Proven in** some of the world's most demanding Caterpillar dealerships.
- **Enhanced through** a strategic partnership with Shoppa's Material Handling.
- **Integrated with** the STACK field service solution.
- **Designed by** a company focused entirely on dealership success and supporting every aspect of the dealer business.

NAXT365 and STACK represent more than a replacement for legacy dealership systems. Together, they provide Toyota Material Handling dealers with a modern, enterprise-grade, future-proof business platform designed to help the next generation of dealerships and warehouse solutions providers grow, innovate, and lead their markets for decades to come.